



AKHILESH SOMAN

SALES, ACCOUNTS,
BANKING OPERATIONS,
CUSTOMER RELATIONSHIP
EXECUTIVE

CONTACT

Current Location: UAE

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971582198076

EDUCATION

Bachelor of Commerce (B.Com) from
Mahatma Gandhi University, Kottayam 2017

Higher Secondary Education from Kerala
State Board 2014

SSLC from Kerala State Board 2012

EXPERTISE

Accounting

Sales

Customer Handling

Business Generation

Marketing

Sales objective
sale

Performance Evaluations

PROFILE

A B.Com Computer Application graduate with around 11 month experience in sales and marketing at Shriram Transport finance company ltd

Having 10 month experience in Unimoni Financial Services LTD. Kattappana as the Branch Sales Manager.

Seeking a challenging position as per my experience and qualification to get a responsible career opportunity for utilizing my skills while making significant contribution for the success of the company.

WORK EXPERIENCE

Finance Executive, SHRIRAM TRANSPORT FINANCE COMPANY LTD, Kerala, India (December 2021 to October 2022)

- Sales and marketing.
- Managing Customers query ,concerns and feedback
- Maintaining regular contacts with existing clients to determine their EMI Payments.
- Identification of prospective customers from local area.
- Dealer handling.
- Achieving personal targets.
- Settlement focus.
- Resolve issues that come up.
- Customer relationship and product sale.

SALES MANAGER, UNIMONEY FINANCE SERVICE LTD, KERALA, INDIA (August 2019 to June 2020)

- Responsible for all executive operations.
- Managing all the financial operations.
- Making strong communication between executives and customers.
- Plan, prepare and delivering strategies
- Coordinating meetings and communication in branch
- Selling and Collecting Foreign exchange
- Foreign Currency exchange
- Payment and credit solution

SKILLS

- Business developmentStaff management Organization Communication
- Multi-tasking
- Analyze financial records
- Internal Branch Operations Cash Handling
- Customer Relation

PERSONAL DETAILS

Date of Birth : 16/01/1997
Gende : Male
Age : 26
Nationality : Indian
Marital Status : Single
Languages Known : English,Malayalam,Hindi
Passport Details : U8146074
Passport Validity : 29/07/2031