



NIDHEESH.K.K

SALES MANAGER

Accomplished Sales Manager offering high performance leading development and implementation of superior sales strategy. Proven track record of identifying and creating profitable business opportunities, qualifying authentic prospects and cultivating strong partnerships. Demonstrated expertise in team leadership and development.

Contact

Phone

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7015467725

Email

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Address

KIZHAKKEKKARA (HO)
PAZHUR (PO)
KUTTIPPURAM
MALAPPURAM
KERALA - INDIA

Education

2019

B.COM - FINANCE

University of Calicut/KMCT Arts & science college kuttippuram

2016

PLUS TWO

Kerala board /GHSS Kuttippuram

2014

SSLC

Kerala board /GHSS Kuttippuram

Passport Details

- Passport no : T8645972
- Issue date : 21-10-2019
- Date of expiry : 20-10-2029
- Place of issue : Kozhikkode

Skill

- Sales
- Team leadership
- Decision making
- Team building
- Problem solving

Language

Malayalam

English

Hindi

Experience

JAN 2023

ICICI HOME FINANCE (ICICI BANK LTD). | CALICUT

SALES MANAGER

- Developed sales plans, goals, strategies & objectives to achieve team goals and revenue objective.
- Tracked monthly sales to generate reports for business development planning.
- Prospected new business using databases and other strategies to generate sales.
- Conducted meeting at branch level.

APR 2022-DEC 2022

HDB FINANCIAL SERVICE (HDFC BANK LTD) | VALANCHERY

SALES EXECUTIVE

- Updated client account information and records in company databases.
- Analyzed applicant financial and credit status, evaluating assets and risk to determine loan feasibility.
- Verified client financial information to determine creditworthiness and loan eligibility.
- Assessed feasibility of loan approval by reviewing financial histories, available credit and current employment.

FEB 2020- MAR 2022

SURYA GOLD LOAN | VALANCHERY

BRANCH MANAGER

- Managed and inspired team members to perform to full potential, driving branch profitability.
- Planned work schedules to maintain adequate staffing levels.
- Analyzed competitors and market trends to facilitate business growth.
- Achieving the monthly sales targets assigned to them.

Declaration

I hereby declare that the above details mentioned are true to best knowledge and belief.