



MUHAMMED RAZIQUE K K

Staff managing/ Customer service/Cashier

I am an approachable, motivated and confident Staff with the ability to excel sales targets and make a real difference in the organisation's revenue generation.

I have expert knowledge of the selling process and I fully recognize the human and emotional aspects of buying and selling. I possess strong social skills that enable me to be a strong relationship builder with clients, colleagues and third-party stakeholders.

EXPERIENCE

SALES EXECUTIVE

B MART HYPERMARKET

2016 - 2018

- Meeting and greeting customers and making them feel
- Devising and implementing the organisation's sales strategies
- Finding new channels for selling and distribution of products
- Building rapport with a customer and subsequently closing the deal.
- Handling sales enquiries online, in person and via telephone

SALES SUPERVISOR

WOMENHOOD CARE INDIA PVT LTD

2018 - 2022

- coordinated and managed 2 sales teams to ensure that the company's revenue goals were always met
- Produced detailed reports and pro-actively participated in weekly team meetings with executive
- Reviewed and analyzed market trends and recruited and trained new sales personnel
- Leading, directing and motivating the sales team
- Identified and communicated with potential customers and developed and implemented new sales strategies and plans

SKILLS

Supervising

Computer skills

Creativity

Organizational

Leadership

Teampayer

Teamwork

INTERESTS

Fitness

Martial arts

Sales

Reading

+971 581262470

India, Kerala
Currently Ajman, UAE

razikrazi443@gmail.com

PERSONAL

Birthday : 14th April 1995
Relationship : Married
Nationality : Indian
Languages : English, Hindi, Tamil,
Malayalam

EXPERTISE

PHOTOSHOP
MS POWERPOINT
MS EXCEL
MS OFFICE

EDUCATION

B.A SOCIOLOGY (PSYCHOLOGY, POLITICAL SCIENCE)

University of calicut
2012 - 2015

COMMERCE (COMPUTER APPLICATION)

Completed from College of
commerce, kannur, under state
board of kerala
2011-2012

SSLC

Completed from CHM Higher
Secondary School, varam,
kannur, kerala
2010