



Soheli Ahmed

Objective:

Highly skilled professional with more than twelve years of experience and proven knowledge of relationship management, training, and mentoring. Strong background in sales operations. Operates with an ethical, commercial, and customer-focused approach, coupled with a positive approach to the industry requirements.

Career:

July 2022 to
Continue

**Sales Executive Junaid Group of
Companies, United Arab Emirates**

Responsible for sales a deep understanding and competitor activity. To pro-actively develop new opportunities in market. Carrying out intense and detailed negotiations with clients and generate company revenue.

November
2019 to
January 2022

**Sales Manager Abdul Monem Ltd.
Bangladesh**

Responsible for maintaining a deep understanding of marketplace trends and competitor activity. To pro-actively develop new opportunities in fresh markets. Carrying out intense and detailed negotiations with clients.

January 2018
to October
2019

Sales Manager Hayes Bangladesh

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts. Managing a diverse sales team. Recognizing personal, team training and developmental requirements.

Contact:

Address:

Ajman, United Arab
Emirates

Phone

+971525859689

Email

sahmedmkt@gmail.com

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Professional Skills:

Client Relationship
Management.

Managed Services.

Operational Reporting.

Excellent Communication.

Strong Attention of
Details.

Time Management.

Verbal and Written
Communication.

Relationship Building.

Leadership.

Decision Making.

Creative Problem Solving.

Achievement:

Several times awarded
best area sales manager.

IT Skills:

- ✓ MS Office
- ✓ ERP
- ✓ Oracle
- ✓ CRM

Language Skills:

- ✓ English
- ✓ Hindi
- ✓ Bangla

Personal Details:

Father's Name: Md Jahirul islam

Mother's Name: Rukeya Begum

Permanent Address:
5/33,sabujbagh,Ghatail,Tangail

Marital Status: Married

Blood Group: B+ (positive)

Emergency Contact:
01791078927

NID Number:
9322808544036

Date of Birth: 01.01.1985

November
2015 to
December
2017

**Sales Manager
Bangladesh**

Myone Energy Ltd.

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts. Managing a diverse sales team. Recognizing personal, team training and developmental requirements.

January 2011
to October
2015

**Area Sales Manager
Bangladesh**

Walton Group

Business to business and business to distributor's communication. Working with a broad range of internal teams (marketing, accounting, service) to support the sales efforts.

August 2008
to December
2010

**Sr. Sales Executive
Bangladesh**

Basic Builders Ltd.

Ensuring customer's enquiries over phone, email and physical present are properly managed in a timely manner.

Academic:

2009 - 2010	MBA	Marketing	Asian University of Bangladesh
2004 - 2008	BBA	Marketing	Asian University of Bangladesh
2003	HSC	Business Studies	Cantonment College,Ghatail,Tangail
2001	SSC	Business Studies	Gono Pilot School,Ghatail,Tangail



Signature