



ROBINSON P P

📍 **KARAMA** : KARAMA, DUBAI , United Arab Emirates

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Date of birth: 11/10/1997 **Nationality:** Indian

WORK EXPERIENCE

[01/12/2015 – 23/11/2016]

BILLING STAFF

ELITE SUPERMARKET THRISSUR

City: THRISSUR

Country: India

- Issuing bills, receipts and invoices.
- Assume the responsibility of receiving and sorting incoming payments with attention to credibility.
- Provide solutions to any relative problems of clients.

[02/05/2017 – 16/10/2018]

BUSINESS DEVELOPMENT EXECUTIVE

UNIMONI FINANCIAL SERVICES LTD

City: THRISSUR

Country: India

- Executed customer transactions regarding cash, money orders and money exchange.
- Provide customer service toward resolution with errors and order discrepancies * Maintain up to date within Foreign Exchange rates and global trading.
- Proficient in using computers and other office equipment.

[04/12/2018 – 10/01/2020]

RELATIONSHIP OFFICER

PNB HOUSING FINANCE LTD

City: THRISSUR

Country: India

- Sold and originated residential mortgages by customary and regular involvement in activities related to selling loans away from the office.
- Developed and maintained relationships with 50+ real estate agents, financial planners, individual borrowers, and builders.
- Managed and grew a loan portfolio by regularly exceeding sales targets by 20-50%.

[24/02/2020 – 01/07/2023]

SALES OFFICER

SBICAP SECURITIES LTD

City: Palakkad

Country: India

- Sold and originated residential mortgages by customary and regular involvement in activities related to selling loans away from the office.
- Analyzed potential loan markets to develop prospects for new loans.
- Cooperated with support staff and executive management.

EDUCATION AND TRAINING

[17/06/2013 – 20/05/2015]

HIGHER SECONDARY

PRESIDENCY COLLEGE ERUMAPETTY

Address: ERUMAPETTY, 680584, ERUMAPETTY, India

[31/05/2010 – 23/04/2013]

SSLC

NIRMALA HIGH SCHOOL KUNDUKKAD

Address: KUNDUKKAD, THRISSUR, India

[01/04/2016 – 01/01/2021]

BACHELOR OF COMMERCE

BHARATHIAR UNIVERSITY

City: Tamilnadu

Country: India

LANGUAGE SKILLS

Mother tongue(s): MALAYALAM

Other language(s):

ENGLISH

LISTENING B1 READING B2 WRITING B1

SPOKEN PRODUCTION B1 SPOKEN INTERACTION B1

HINDI

LISTENING A1 READING A1 WRITING A1

SPOKEN PRODUCTION A1 SPOKEN INTERACTION A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

DIGITAL SKILLS

Microsoft Word | Microsoft Excel | Instagram | Facebook | Social Media | Google Drive | Google Docs | Internet user | Team-work oriented | Zoom | Skype

DRIVING LICENCE

Motorbikes: AM

Motorbikes: A1

Motorbikes: A2

Motorbikes: A

Cars: B1

Cars: B

Cars: BE

PASSPORT

[16/01/2017 – 15/01/2027]

passport

PASSPORT NO : P6429297