

Mohd Sheeraz Zafar

Cashier

Contact

Address

Building No. 3576, Flat No
226, 2nd Floor, New Al
Zarooni Building, Dubai
Airport Free Zone, Dubai

Phone

971523422075

E-mail

sheeraz.zafar786@gmail.com

LinkedIn

MohdSheeraz Zafar

Skills

Interpersonal
Communication

Excellent Communication

Teambuilding

PPE Compliance

Decision-Making

Organization and Time
Management

Hardworking and passionate job seeker with strong organizational skills eager to secure mid-level cashier position. Ready to help the team achieve company goals. Enthusiastic cashier eager to contribute to team success through hard work, attention to detail and excellent organizational skills. Clear understanding of tasks and training in skill. Motivated to learn, grow and excel in company. To seek and maintain a full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills.

Work History

2015-11 -
2021-12

CASHIER

AL GHURAIR INTERNATIONAL EXCHANGE, DUBAI

- Created plans and communicated deadlines to complete projects on time.
- Proved successful working within tight deadlines and a fast-paced atmosphere.
- Handled 100 calls per day to address customer inquiries and concerns.
- Onboarded new temps by entering employee information into systems.
- Actively listened to customers, handled concerns quickly and escalated major issues to the supervisor.
- Worked with customers to understand needs and provide excellent service.
- Participated in continuous improvement by generating suggestions, engaging in problem-solving activities to support teamwork.
- Monitored company inventory to keep stock levels and databases updated.
- Learned new skills and applied to daily tasks to improve efficiency and productivity.
- Delivered services to customer locations within specific timeframes.

2006-01 -
2015-02

Sales Consultant

Century 21st Real Estate, Gurugram

- Created detailed sales presentations to communicate product features and market data.
- Cold called and conducted face-to-face sales calls with C-level executives and directors in assigned sales territory.

- Increased sales by fostering relationships with customers, implementing business strategies and suggesting areas for improvement.
- Maintained a sense of urgency in answering customer questions and requests through email or voice messaging.
- Retained a consistent client base by conducting market research to develop brand strategy.
- Achieved top performance by strategically adapting to a rapidly changing, competitive environment.
- Followed up with existing customers to provide additional support and address concerns.
- Increased overall revenue 25% from advertisement sales through effective salesmanship and great negotiation skills.

Education

2002-04 -
2005-07

BBA: Marketing & Finance

*Gagan College of Management & Technology -
Aligarh*

Certifications

2016-02

Foreign Exchange and Remittance Group (FERG)

Foreign Exchange and Remittance Group (FERG)

"AMLCFT & Due Diligence"