



Mohamed  
**Mishari**

## CONTACT

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📍 Sharjah, United Arab Emirates

## DRIVING LICENSE

Holder of Valid Dubai Light Motor Driving License

## PERSONAL DATA

**Date of Birth :**

02/05/1997

**Place of Birth :**

Colombo, Srilanka

**Gender :**

Male

**Nationality :**

Srilanka

**Visa Status :**

Freelance Visa

## ABOUT ME

High-performing Sales & Cashier Supervisor focused on helping front-line staff handle high work volumes with skill and positivity. Excellent trainer and team leader with proven expertise in keeping associates motivated and productive. Demonstrated good money handling and recordkeeping abilities.

## WORK EXPERIENCE

### SALES EXECUTIVE

2021 - 2022

#### *MISHARI NISHA GENERAL TRADING LLC*

- Promoted conversions to customers through product knowledge and product solutions to meet customer needs.
- Improve sales techniques and made sales pitches potential for clients according to the current scenarios of the market.
- Resolved issues of the customers, satisfy and increase their confidence and trust in the service.
- Demonstrated and showcased features of the service to gain customer attraction with focus on maintaining monthly sales targets.
- Managed customers through an organized team play, discussing and sorting out their issues with proper analysis of Sop's.
- Engaging with customers through email proposals and keeping them updated with new offer.

### CASHIER / EVENT SUPERVISOR

2019 - 2021

#### ♂ *DWTC EVENTS - FASTLINK LABOUR SUPPLY*

1. *GULF FOOD* 2. *GITEX TECHNOLOGY*

3. *ABS EVENTS* 4. *VIBE EVENTS* 5. *EVENT LAB*

#### ♂ *DUBAI BOAT SHOW* ♂ *MODESH WORLD*

#### ♂ *PORT RASHEED - GUEST ASSISTANCE*

#### ♂ *COCA COLA - TICKETING*

#### ♂ *ASIAN FOOTBALL CUP 2019 - USHER SUPERVISOR*

#### ♂ *SPECIAL OLYMICS 2019 - USHER SUPERVISOR*

- Developed and implemented a system for tracking employee attendance and absences, resulting in improved accountability.
- Collaborated with cross-functional teams to identify and resolve conflicts, resulting in improved team dynamics.
- Evaluated employee performance and provided regular feedback to ensure goals and objectives were met.
- Developed and implemented a new onboarding process that reduced employee onboarding time.
- Established a team-based reward system that increased employee engagement.
- Monitored employee performance and provided regular feedback.
- Facilitated regular team meetings that increased team communication and collaboration.
- Implemented a new scheduling system that reduced labor costs.
- Developed a training program that improved employee competency levels.
- Resolved customer complaints in a timely and professional manner, increasing customer satisfaction.

## LANGUAGE

<b>English</b>	(Fluent)
<b>Hindi</b>	(Fluent)
<b>Tamil</b>	(Native)
<b>Malayalam</b>	(Proficient)
<b>Sinhala</b>	(Proficient)

## SKILLS

- Expert knowledge of the selling process and effective sales techniques.
- Social Media (Facebook, Twitter, LinkedIn, etc.)
- Microsoft Office Suite
- Tally ERP
- Excellent communication and Relationship building skills
- Pro-active, organized and excellent team player.
- Motivated in a target-driven environment.
- Optimistic and a positive can-do attitude.

## EDUCATION

<b>Bachelor of Business Administration</b> <i>Jaipur National University, India</i>	2021 - 2024
<b>Diploma in Business Studies</b> <i>Zabeel Institute, Dubai, UAE</i>	2019
<b>Diploma in E-Commerce &amp; Marketing</b> <i>Radiant INFO School, Srilanka</i>	2018
<b>Higher Secondary Education (+1, +2)</b> <i>Central Board of Secondary Education</i>	2016 - 2017
<b>Secondary School Leaving Certificate (SSLC)</b> <i>Central Board of Secondary Education</i>	2015 - 2016
<b>Diploma in Graphic Design</b> <i>British College of Education, Srilanka</i>	2015