

ZAMEER MAJEED

GREETINGS...

Dear All.

I am writing to express my interest in securing an Associate position at cashier/customer services. I am specializing in Information Technology. I come from a solid technical background with a strong interest in business and a passion towards strategy. My area of focus and interest varies corporate dealing. I have maintained sales and marketing through a well-balanced program of study, which is not only very analytical and technical by nature but also helps to build leadership and team building qualities. I am extremely impressed with company's approach to strategy consulting, especially within the Business Development and Innovation practice areas. I believe my academic background, business knowledge and industry experiences have provided me with the credentials needed to thrive as an Associate.

Prior to previous Company, I worked as a Financial professional, senior financial executive.

To date, my experience as an financial, sales. Cashiering local currency & FC ,professional has been extremely rewarding and productive. However, it is through strategy consulting that I can use my analytical aptitude and creative problem solving skills to their fullest. I strongly believe that consulting is a discipline that will force me to view problems not only from the client's standpoint but also from a marketplace, best practices and "think out of the box" point of views.

I would appreciate the opportunity to interview me in position. Please find enclosed my resume for your review. I can be reached via email zameer.atl@gmail.com or by phone

+971509198083 .

I enthusiastically look forward to hearing from you soon.

Thank you for your time and consideration.

Sincerely

Zameer A Majeed

ZAMEER MAJEED



CONTACT

✉ zameer.atl@gmail.com

☎ +971509198083

📍 Dubai-UAE

SKILLS

Good knowledge in sales and Marketing , Customer care,solving Customer issues

Finance sectors. financial sales and marketing.financial solution handling.

Assisting inter auditing,handling inter firm account.

Conducted Finance and Marketing studies. Achieved financial sales marketing studies.

REFERENCE

IRSHAD NAWAS - AMANA TAKAFUL LIFE LTD.
AREA MANAGER-WESTERN
Irshad.nawas@atl.lk
+94 77 737 4396

ABDUL SHUKOOR - ASLY FACILITY MANAGEMENT
MANAGER
abdulshukoor@gmail.com
+971 50 811 0532

OBJECTIVE

Sales professional with 10+ years experience in lead generation and lead qualification, proven customer service, and communication skills to effectively fill the Sales Associate role in your company.

EXPERIENCE

2000 -
2002

Shop Manager

Dress point

Worked as a Sales Manager & Shop Manager (Retail Readymade import dress selling showroom)

2003 -
2005

Account Assistant

Family Shoes

Worked as a Shop in charge & Shop account handling (import readymade shoes Selling showroom)

2005 -
2011

Cashier (FC/LC) and Supervisor

UAE EXCHANGE-(United Arab Emirates)

Worked as counter staff -Customer Service,Supervisor,AML Compliance,Cashier(FC/LC)Corporate dealing in Foreign exchange & Remittance service

2012 -
2018

Financial executive

Amana Takaful Life Insurance-Sri Lanka
Worked as a Senior Sales Executive,Team Leader (Life Insurance)

EDUCATION

1998

Higher Education

Al Hikma National College-Colombo
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ACHIEVEMENTS & AWARDS

Achieved best cashier award at UAE exchange -2007,2008
Achieved best cashier and customer services at UAE exchange-2009
Achieved best branch perform at UAE exchange-2009
Achieved best cashier branch wise at UAE EXCHANGE-2009/2010.

Achieved best New comer Award at Amana Takaful Life (SL)-2012
Achieved best monthly target achiever at ATL (SL)