

CURRICULUM VITAE

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Career Objective:

Seeking a responsible management position that will enable me to utilize the skills, I possess to the maximum extent, in creative and challenging environment where I could constantly learn and successfully deliver solutions to the new challenges.

Professional Experience:

- **Current job: Part-time work from February 2023 to till date, working on visit visa (Dubai)**
- Name : **WALLSTREET EXCHANGE**
Nature of business : Financial Sector
Designation : Sales Specialist: WPS/Payroll, **Remittance**
Job Location : Dubai.
Duration : From Sept 2022 to Jan 2023
- Name : **LULU EXCHANGE**
Nature of business : Financial Sector
Designation : **BDE- :WPS/payroll,Remittance,Corporate, HNI, Forex**
Duration :From April 2019 to June 2022
- Name : **Finance House**
Nature of business : Financial Sector
Designation : BDO-Sales: WPS/Payroll, Marketing
Job Location : Dubai.
Duration : From August 2017 to November 2018
- Name : **AL-GHURAIR EXCHANGE**
Nature of business : Financial sector
Designation : BDO: WPS/payroll, **Remittance**, Corporate, Forex, HNI,
Job Location : Dubai.
Duration : From Nov. 2014 to August 2017
- Name : **UAE EXCHANGE**
Nature of business : Financial Sector
Designation : Remittance: Business Development/Marketing Officer
Duration : From Oct. 2011 to Nov 2014

Job description:

- Analyze the Business performance/ Business Growth
- Responsible for the business acquisition /retentions channel development/Growth
- Meeting with clients virtually or during sales visits
- Have strong market knowledge, and Sponsored Promotions for all corridors nationalities.
Campaigning /events/ road shows/ branding/ others
- Focus on maintaining long-term business relations with the external stakeholders.
- Be a team player and guide the team to achieve the set business target.
- Periodic visits to the Key clients and association office bearers/opinion leaders in the market
- Have strong market intelligence on the competitor's activities.
- Designing and implementing products development strategies.
- Managing Tie-up, with partners agents.
- Products Sales- **Remittance, WPS / Payroll, Corporate , Forex, HNI,B2B, B2C**, and other utility products.
- Managing and leading the marketing and Business Development team.

Educational Qualification:

- **MBA (Marketing)**From: Visveswariya Technological University, Belgaum.(Karnataka)
- **BCA (Computer)** From Gulbarga university, Gulbarga.(Karnataka)

Achievements:

- Got Award "Marketing Star 2012".
- Got Award "Appreciation of "x-invite" Initiative
- Got Award" Appreciation of " Mega Initiative"
- Winner of chess game in UAEEXCHANGE, in the year of 2012.
- Awarded by "The Best Sportsman of the year, played National level Football, I was the vice-captain of Karnataka state Team, In INDIA

- **Family Achievements:** Grand Father : **National Award Winner**
Father : **State Award Winner**

Personal Information:

Father's Name : Late,Gulam Quddus Siddiqui
Date Of Birth : 13 Sept 1979
Nationality : Indian
Passport Number : OLD: H 9929899 / NEW : T9203958
Marital Status : Married
Languages Known : English,Hindi,Urdu,Kannada,(Arabic-Elementary proficiency)
UAE Driving License : Yes
Permanent Address : Bidar, Karnataka, India

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