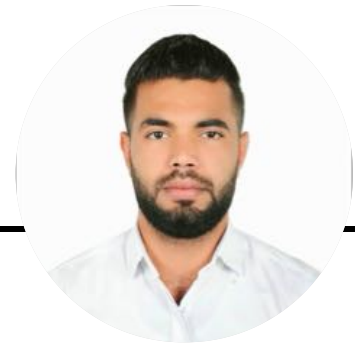


Rochdi RIAHI

SALES CONSULTANT

+971501193970
riahirochdi101@gmail.com
United Arab Emirates-
Dubai



PROFILE INFO

I'm a seasoned Sales Professional who sold a wide range of luxury goods, generated high revenue by securing large numbers of customers. I'm proficient in Researching, Customer Relation Development along with providing exceptional Customer service which ensures client retention and positive feedback. To use my excellent interpersonal, communication, and organizational abilities to promote sales growth and client satisfaction, I'm looking for a career as a sales consultant or cashier or teller with a cutting-edge company.

SKILLS

CUSTOMER SERVICE



CASH HANDLING



TECHNICAL SKILLS



LANGUAGES

English: Fluent

Arabic: Native Speaker

WORK EXPERIENCE

SALES CONSULTANT

15 Jul 2022 - 15 Jul 2023

TRAVELEX

Deliver excellent customer service Follow the sales process in order to maximize sales Understand features and benefits of all company product lines . Use every opportunity to upsell and cross-sell . Adhere to promotional marketing offers Manage till-stocks Achieve individual KPI's/target . Fully investigate over and shorts (differences) and report . Adhere to company and location policy and procedures,including Audit, Risk, Health & Safety, Security and customer service requirements Ensure compliance to legal and corporate requirements . Maintain high standards of housekeeping and presentation of stores. Contribute to the success of the team .

Teller

30 Jul 2019 - 5 Jul 2022

REDHA AL-ANSARI EXCHANGE, DUBAI, UAE

Customer service and front office operations including but not limited to Remittance operations, Cash operations, processing all sub products of company, lobby management etc. Attending customers need for sending/receiving money, collect and provide cash against transaction. Filing routine documents such as daily vouchers, letter etc. Update themselves on Anti-Money laundering / CFT and Know Your Customer Policy Complying AML policy and procedures. Ensuring accuracy in transactions. Ensuring accuracy in cash dealings and tallying. Ensuring accuracy in day end/daily/monthly reports .

EDUCATION

Bachelor's Degree

19 Jul 2015 - 19 Jul 2011

Secondary Institute in Sousse

Economics and Management