JOHN DYLAN SUNDIAM
SALES ASSOCIATE

CONTACT

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Location: Hamdan Street,
Abu Dhabi, UAE

PROFILE

Gender: Male

Age: 21 y/o

Nationality: Filipino

Civil Status: Single

Visa Status: Employment Visa

EDUCATIONAL BACKGROUND

Alternative Learning System

Status: Complete

Year: 2019 - 2020

LANGUAGE KNOWN

English & Tagalog/Filipino

SKILLS

- Communication and Interpersonal Skills.
- Experience with CRM or POS.
- Customer-Focused Mindset.
- Deep Knowledge in Product or Inventory.
- Creative Problem Solving & Decision Making.

CHARACTER REF:

UPON REQUEST

PROFILE

A professional individual that is responsible for demonstrating exceptional customer service by responding promptly and professionally to customer needs, providing in-depth product information and product recommendations.

PROFESSIONAL EXPERIENCE

SALES ASSOCIATE   Apr 2023 – Sept 2023
Sparnod General Trading LLC.
Abu Dhabi, UAE

- Establishing, developing and maintaining positive business and customer relationships.
- Promoting business and selling products to the prospective customers.
- Performing cost-benefit analyses to the potential customers.
- Closing the sales.

SALES ASSOCIATE   Jul 2021 – Mar 2023
Penshoppe – Golden ABC, Inc.
Santa Rosa Laguna, PHL

- Providing customer service and helping in finding the perfect solution on their needs and what's available for them.
- Cash handling and inventory.
- Cleaning and floor-sets.
- Promoting business and selling products to the prospective customers.

SALES ASSOCIATE   Jan 2020 – June 2021
Oxygen Fashion, Inc.
Santa Rosa Laguna, PHL

- Ensure high level of customer satisfaction through excellent sales service.
- Assess customer's needs and provide assistance and information on product.
- Welcome customers to the store and answer their queries.
- Follow and achieve department's sales goals on a monthly, quarterly and yearly basis.
- Maintain in-stock and presentable condition in assigned areas.