

MOHAMED GIGATH



CONTACT ME

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 Kay 3 Building Sharjah - Muweilah

VISA STATUS

VISIT VISA

EDUCATION

UNIVERSITY OF MADRAS

BSC BIO CHEMISTRY - 2002

MSC BIO TECHNOLOGY- 2005

LANGUAGE

- ENGLISH
- HINDI
- MALAYALAM
- TAMIL

KEY SKILLS

UHNI Portfolio Management
Cross Border Payments
AML & Compliance
Business Development
Market Research
Stakeholder Management
Strategic Partnerships
Retail Operations
Wealth Management

SOFT SKILLS

Critical and Logical Thinking
Commercial and Business
Interpersonal communication
Awareness
Analytical Skills

EXECUTIVE SUMMARY

A senior forex trader with 14 + years of consummate experience within the payment solutions management foreign currency and remittances field with in UAE and core competencies in business development, and compliance management. Seeking a position within a banking, forex trade, forex dealer to contribute acquired experience to ensure the achievement of client return and growth goals.

JOB EXPERIENCE

BUSINESS EXECUTIVE

STANDARD CHARTED BANK UAE

2006-2008

SR ASSOCIATE / FOREX DEALER

2009 - 2021

UAE EXCHANGE CENTRE LLC, UAE

KEY RESPONSIBILITIES

- Handled branch FX targets, employed speculative purchasing and selling FX by meticulous market study and achieved daily set targets by trading at profit.
- Issued outward remittances and achieved set targets for allied products.
- Built and maintained healthy business relations with the customer, enhanced customer satisfaction matrices by achieving delivery & service quality norms.
- Actively managing a portfolio of premier clients, acquiring and upgrading existing clients through becoming a trusted advisor to them.
- Contributing towards client and colleague education initiatives, to ensure greater awareness and competency in terms of service respectively, in support of business goals.
- Ensuring all transactions were with compliant with AML norms and followed due KYC process as well as UAE Central Bank and FATCA norms.
- Determined target demographics and devised strategic marketing initiatives to reach targets.
- Contributed to branch revenue through speculative FX trading large volume exotic /focus currency, personal and corporate remittances in addition to driving cross sales based on RPT.
- Guided a team of 13+ cashiers with daily branch activities and helped them achieve set branch targets.
- Handled all routine operational and branch management functions such as daily cash funding investigating cash discrepancies, conducting periodic branch audits and maintenance of branch accounts etc.
- Networked with financially strong and reliable (agents/advisors), resulting in deeper market penetration and market share.