



AMAN CHHETRI

+971 524732169

amanchhetri186@gmail.com

DUBAI, UAE

Highly-motivated sales professional with overall 1.5 year of experience in dynamic sales sector, achieving sales goals, providing best customer satisfaction by helping them to choose the correct product or services for them. Possess abilities to achieve and exceed sales targets with proper customer satisfaction to increase business revenue for the organisation. Proven ability of converting sales prospects into loyal and building a network of referrals to increase sales.

WORK EXPERIENCE

1. Business Development Associate –

REGISTERKARO, SAFE LEDGER PVT LTD |

Gurugram, India Dec 2022 – Oct 2023

- Preserve up-to-date knowledge and information about the products and services to effectively assist customer with various product/service-related concerns by providing accurate details.
- Implemented effective sales technique, leading to consistently achieving the sales goals and surpassing the monthly sales target.
- Proactively interact with customers to recommend products/services that suits their needs, leading to achieving better customer satisfaction.
- Work collaboratively with a team of 7 members to discuss and implement strategic sales solutions to achieve and exceed sales targets.

2. Sales Associate –

PP ENTERPRISES

Siliguri, India Dec 2021 – May2022

- Applied Strategic sales techniques which helped to achieved and exceed sales goals.
- Maintained proper rapport with clients, leading to get new clients as referrals.
- Worked efficiently to overcome objection while developing sales plan to close sales.
- Cold called clients to increase the customer base for the product.

PERSONAL DETAILS

Father's Name : Bishnu Bahadur Chhetri
Mother's Name : Bal Kumari Chhetri
Date of Birth : 26-Aug-2001
Nationality : Indian
Sex : Male
Religion : Hindu
Marital Status : Unmarried
Passport No : W9278136
Passport Issue Date : 17-Jan-2023
Passport Expiry Date : 16-Jan-2033

EDUCATION

- **Year - 2022**
Graduation – Bachelors of Business Administration (BBA), North Bengal University, India
CGPA – 7.77
- **Year - 2019**
Higher Secondary – Commerce, Airforce School, Bagdogra, India
Grades – 71%
- **Year - 2017**
Secondary – Glenmore International School, Mirik, India
Grades – 74%

COURSES

- **Tally ERP 9 with GST**
Manipal Institute of Computer Education, Naxalbari, India

SKILLS

- Fast Learner
- Time Management
- Microsoft Office Suite
- Sales Management
- Building Rapport
- Negotiation Skills
- Good Communication Skills
- Customer Support
- Sales Strategy Implementation
- CRM
- Analytical and Problem-Solving Skills

LANGUAGE KNOWN

- English – Read, write and speak
- Hindi – Read, write and speak
- Nepali – Read, write and speak