



PROFILE

A determined and work-oriented equity research professional with proficiency in MS EXCEL modelling . Detailed knowledge of financial analysis of companies and investment funds . Competent and able to work efficiently under pressure . Seeking a job to exercise my potential while making a significant contribution to the success of the company.

CONTACT

PHONE: +971528236013
Address : al rais shopping centre ,rolla street , bur dubai, dubai.
EMAIL: yash.vardani44@gmail.com
Dob : 30/12/1999
Linked in: YASH VARDANI

SKILLS

Financial analysis
Strong communication
Cross selling products
Build and Maintain clients relationship
Finance knowledge
Negotiation skills
Selling products with best prices
Cross selling
Investment funds
Credit and debit analysis
Ms excel and word
Strategic thinking
Sales expertise
Financial adaptability
Strong knowledge of accounts

LANGUAGES : ENGLISH/HINDI/MARATHI

HOBBIES :

INVESTING IN STOCKS / FINANCIAL BANKING / PROJECT MANAGEMENT/FINANCIAL ADAPTABILITY/

YASH VARDANI

Research analyst & business development executive

EDUCATION

TIRPUDE INSTITUTE OF MANAGEMENT AND EDUCATION NAGPUR
JUL 2020 TO AUG 2022
MBA IN Finance and human resource management

DRB SINDHU MAHAVIDYALAYA
JUL 2018 TO NOV 2020
BACHELORS OF COMMERCE

WORK EXPERIENCE

RESEARCH ANALYST (NISM CERTIFIED) & BUSINESS DEVELOPMENT executive JAN 2021 TO AUG 2023

- Assist and develop relationship with clients
- Assist in developing significant and error-free financial models based on logical assumptions.
- Selling best products to potential clients
- Strong communication & negotiation
- , Active listening and problem solving capabilities knowledge of products and services customer centric approach
- Dealing & cross selling products
- Solid understanding about what customer wants and deliver products accordingly
- Process trades utilizing proprietary trading systems.
- Assist in designing tools that maximized funds trading potential.

CERTIFICATIONS

- GLOBAL ISLAMIC BANKING AND FINANCE HRD TRAINING (HRDC UAE CERTIFIED)
- NISM SERIES XV RESEARCH ANALYST (NATIONAL INSTITUTE OF SECURITIES MARKET CERTIFIED)
- NISM SERIES VIII EQUITY & DERIVATIVES CERTIFICATION (NATIONAL INSTITUTE OF SECURITIES MARKET CERTIFIED)
- TALLY ERP9 ACCOUNTING
- MS EXCEL
- MS OFFICE & DTP
- PRINCIPLES OF MANAGEMENT
- ENHANCING SOFT SKILLS AND MANAGEMENT
- BASICS OF COMPUTER KNOWLEDGE
- THE BASICS OF COMPUTER KNOWLEDGE FROM "GOOGLE"

CERTIFICATE

This certificate is awarded to

Yash Vardani



For successfully completing online training in

Global Islamic Banking and Finance HRD Training



Issued: 2023-11-11

Certificate ID: grhuv5ruob

A handwritten signature in black ink, appearing to read "Amrout".

HRD Director

HRD
TRAININGS

राष्ट्रीय प्रतिभूति बाज़ार संस्थान
National Institute of Securities Markets
प्रमाणपत्र Certificate

NiSM

श्री / सुश्री Mr. / Ms. YASH KISHANCHAND VARDANI
(पी.ए.एन. संख्या PAN Number : BLYPV2880D)
(पंजीकरण संख्या Registration Number : NISM-202300159782)
(नामांकन क्रमांक Enrolment Number : 2310303292)



ने भारतीय प्रतिभूति और विनियम बोर्ड (प्रतिभूति बाजारों में सहयुक्त व्यक्तियों का प्रमाणीकरण) विनियम, 2007 के अधीन अपेक्षानुसार
"रा.प्र.बा.सं.- शृंखला - VIII: इक्विटी व्युत्पन्नी (इक्विटी डेरिवेटिव्स) प्रमाणीकरण परीक्षा" सफलतापूर्वक पूर्ण कर ली है।

has successfully completed the "NISM-Series-VIII: Equity Derivatives Certification Examination" as required under the SEBI
(Certification of Associated Persons in the Securities Markets) Regulations, 2007

परीक्षा तिथि Test Date	परीक्षा केंद्र Test Centre	भाषा Language	अंक Marks	टिप्पणियाँ Remarks
October 06, 2023	Nagpur-NSEIT	English	64.5	PASS

तारीख Date : October 10, 2023

स्थान Place : Mumbai

कब तक मान्य Valid Till : October 05, 2026

सुनिल कदम, रजिस्ट्रार Sunil Kadam, Registrar

For online verification of this NISM Certificate, please login to NISM Skills Registry at <https://certifications.nism.ac.in/nismskills>

राष्ट्रीय प्रतिभूति बाज़ार संस्थान
National Institute of Securities Markets
प्रमाणपत्र Certificate

NISM

श्री / सुश्री Mr. / Ms. YASH KISHANCHAND VARDANI
(पी.ए.एन. संख्या PAN Number : BLYPV2880D)
(पंजीकरण संख्या Registration Number : NISM-202300159782)
(नामांकन क्रमांक Enrolment Number : 2310368691)



ने भारतीय प्रतिभूति और विनियम बोर्ड (प्रतिभूति बाजारों में सहयुक्त व्यक्तियों का प्रमाणीकरण) विनियम, 2007 के अधीन अपेक्षानुसार
"रा.प्र.बा.सं.- शृंखला- XV : अनुसंधान विश्लेषक प्रमाणीकरण परीक्षा" सफलतापूर्वक पूर्ण कर ली है।

has successfully completed the "NISM-Series-XV: Research Analyst Certification Examination." as required under the SEBI
(Certification of Associated Persons in the Securities Markets) Regulations, 2007

परीक्षा तिथि Test Date	परीक्षा केंद्र Test Centre	भाषा Language	अंक Marks	टिप्पणियाँ Remarks
November 30, 2023	Nagpur-NSEIT	English	61.5	PASS

तारीख Date : December 03, 2023

स्थान Place : Mumbai

कब तक मान्य Valid Till : November 29, 2026

सुनिल कदम, रजिस्ट्रार Sunil Kadam, Registrar

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