



Akash Mukhtar

+971524734301

Akashmukhtar307@gmail.com

Dubai 00000

Date of birth: 19-02-1998

Nationality: Pakistan

SKILLS

- Commercial property risk assessing
- Value estimating
- Method statement generation
- [City] expert
- Local area knowledge
- Experienced buyers' agent
- Post-closing audits
- National Association of Estate Agents
- Client management
- Exceeds sales goals
- Lease drafting

LANGUAGES

English: B2
Upper intermediate

Arabic: A2
Elementary

Hindi: C2
Proficient

PROFESSIONAL SUMMARY

Accomplished real estate professional accustomed to working in competitive markets to secure and promote real estate opportunities. Coordinates open houses and private client viewings to drive sales. Thrives in high-volume sales environments with focus on consistent positive feedback and client satisfaction.

WORK HISTORY

September 2022 - Current

Real Estate Consultant, Property guide real estate broker , Dubai, United Arab Emirates

- Increased customer satisfaction ratings, addressing issues effectively for speedy resolution.
- Guided homebuyers and sellers through process of short sales.
- Developed close relationships with area realtors and promoted builders to boost referral network.

January 2018 - March 2022

Sales Manager, Style inn. clothing store , Islamabad , Pakistan

- Carried out sales visits to current and prospective customers.
- Interfaced with customers, determined needs, provided recommendations and up-sold services.
- Exceeded sales goals and improved profitability by developing sales strategies and business plans according to market trends.

EDUCATION

August 2018

Foundation Degree In Arts, English and social sciences

Government College , Pakistan , Pakistan