



### CONTACT DETAILS

Mob: +971501136385

Email :vishnurema101@gmail.com

### CONTACT ADDRESS

Abudhabi  
United Arab Emirates

### PERSONAL DETAILS

Passport No:P9887649

DOB: 16/05/1995

Nationality: Indian

Marital Status: Single

Gender : Male

### LINGUISTIC PROFICIENCY

English

Hindi

Malayalam

### SKILLS

Communication

Leadership

Customer Service

Problem Solving

## VISHNU A K

### CAREER OBJECTIVE

Extensive experience working in prospect Business development and customer cross sell marketing. Huge knowledge of products and services of the bank .Deep knowledge of retail lending policies, procedures, practices and documentation. Wide Knowledge of financial service used by retail customers .

### WORK EXPERIENCE

- **RELATIONSHIP OFFICER** **ABUDHABI**  
**RAK BANK**  
**09/2023- Present**

Driven Finance and Banking Professional effective at Maximizing Customer Service opportunities while exceeding individual performance goals, Personal loan specialist with 1 –Years background in consumer financing, Loan administration, default management and customer service. Excellent analytical and communication skills, Loan officer's with a unique set of solutions for every problem. Creative in decision making, while careful taking conservative risk to increase sales and customer retention. Problem solver focused on customer service, efficiency and achievement, Goal - oriented multi - tasker who excels as a team leader. Loan specialist .whose talents shine in competitive, innovative and creative environment. Skilled in designing strategies to increase sales, client retention and customer base.

- **SALES EXECUTIVE** **ABUDHABI**  
**ADCB (Innovation Group) 06/2023-**  
**08/2023**

Processed Credit applications and develop loan proposals  
Processed Loan Closings with customers  
Explained and discuss loan specifications, requirements and communicate loan account expectational  
Handled multi-phone lines

- **SALES EXECUTIVE** **ABUDHABI**  
**EMIRATES NBD(Pact Employment)**  
**08/2019-09/2020**

Engaged in conversation with customers to understand needs, resolve issues and answer product questions  
Promoted high customer satisfaction by resolving problems with knowledgeable and friendly service  
Answered incoming calls, providing frontline customer support or assistance with product and service transactions

- **SENIOR EXECUTIVE**  
**RELIANCE JIO LIMITED**  
**04/2021- 11/2022**

**INDIA**

Complete operations Management and ownership of the jio point .Mass distribution in the catchment territory .People Management, Logistics Management, Retail store operation, customer care and Services, Market development activities and product promotion.

### **ACADEMIC QUALIFICATIONS**

- BBM From Mangalore University
- Plus Two Science From Board of Higher Secondary Examination Kerala

### **DECLARATION**

I hereby declare that all the information furnished above is true to the best of my knowledge and belief

Place : ABUDHABI

VISHNU A K

Date :