

Mohammed Sajjad Hossen

Professional summary

Sales Professional with over a year of hands-on experience in the watch and perfume industry, focusing on resolving minor watch issues. Competent in English, Hindi, Bengali and conversational Arabic. With highly valuable experiences from a short stint at a travel agency, gaining mastery over flight booking processes. Committed to delivering exceptional customer experiences, a passionate and multilingual team player.

Work history

Middle East Exhibition - Sales representative

Abu Dhabi , United Arab Emirates

01/2023 - Current

- Increased revenue by acquiring new customers and determining needs to offer relevant products.
- Used consultative sales approach to understand and meet customer needs.
- Resolved customer concerns promptly to maintain satisfaction.
- Developed new business by networking with valuable customers.
- Repaired, cleaned and adjusted timing instrument mechanisms to restore function of watch.

Paris Arabian Perfume - Sales person

Abu Dhabi , United Arab Emirates

08/2022 - 01/2023

- Organised displays to promote inventory and encourage customer purchases.
- Tagged products quickly and accurately with price tags and stickers.
- Prepared orders for customers with wrapped, bagged and boxed items.
- Totalled bills using maths skills and maintained accurate till count.
- Accepted card, cash and cheque payments in POS register system.
- Packed and wrapped gifts with decorative details to match customer preferences.
- Carried out active selling from initial customer greeting.

Super Kite Travel & Air Cargo - Trainee

Abu Dhabi , United Arab Emirates

06/2022 - 08/2022

- Responded to clients' questions, issues and complaints, thinking creatively to formulate effective solutions.
- Used travel agency software to explore customers purchasing options, offering clear comparisons and securing best-possible deals.
- Informed clients about cancellation policy and associated penalties.
- Advised customers on visas and travel safety.

Fahim Travel and Tours - Office assistant

Chittagong , Bangladesh

05/2016 - 03/2020

- Greeted guests and clients with warmth and professionalism.
- Maintained office files for reliable reference, including electronic and hard copies.
- Oversaw daily office operations and equipment maintenance.
- Organised and maintain office common areas.

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📍 Abu Dhabi , United Arab Emirates

🎁 26/04/1997

in <https://www.linkedin.com/in/mohammed-sajjad-hossen>

Skills

- Merchandising and display management
- Product knowledge
- Face-to-face selling
- Customer service
- Reactive maintenance
- Band replacement skills
- Attention to Detail

Education

08/2023

National University Bangladesh

Chittagong , Bangladesh

Bachelor of Arts: English

06/2016

Hazera Taj University College

Chittagong , Bangladesh

Certificate of Higher Education:
Business Studies

Languages

Bengali: Native

English: C2
Proficient

Hindi: C1
Advanced

Arabic: A2
Elementary