

SATHISH PRABHU K

Results-driven Financial Operations Analyst with experience in global payment processing. Proven ability to thrive in fast-paced environments while maintaining composure and making sound decisions under pressure. Skilled in team collaboration, client issue resolution, and data management. Adept at performing daily reconciliations, addressing inquiries, and ensuring operational efficiency. Possessing a high level of professional judgment, integrity, and commitment to delivering exceptional customer service.

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PROFILE SUMMARY

- **An accomplished banker with over 17 years** of rich experience in banking and financial industry including 10 plus years of experience in forex dealing and forex operations and two years as **Head of Treasury and Chief Dealer at Al Razouki International Exchange**, Dubai, United Arab Emirates.
- Successfully led and developed high-performing teams
- Impressive success in managing the existing book and scaling up revenues by providing advisory services across asset classes such as PMS, currencies (FOREX), mutual funds and structured product.
- Implementing controls measures to reduce risk and ensuring adherence to corporate policies.
- Familiar with vendor platforms like Refinitiv FXT, Bloomberg, Barclays, STCH, BNP and Axis.
- Capable of championing organization values & vision, overcoming complex business challenges, making high-stake decisions in coordination with top management team and delivering on mission-critical targets with utmost integrity.
- Led implementation of all compliance guidelines of the organization in letter & spirit with the continuous guidance to staff & follow-up monitoring, attending various audit reports & compliance.
- People manager with team-based management style, coupled with the zeal to drive visions into reality for large team.
- Dynamic & self-starter with strong will to win; possess strong planning, communication, analytical & problem-solving skills; sensitive to the cultural dynamics of cross-cultural work space.
- Ability to prioritize and manage multiple tasks at any given point of time.
- Strong people management skills and problem-solving ability.
- As a self-confident, motivated, and adaptable professional, I bring a proactive mindset to the fast-paced environment inherent in the financial industry.
- Ability to communicate with multiple stakeholders to resolve any issues that may arise and resolve the discrepancies on a time sensitive basis.
- Maintained a strong understanding of KYC/AML requirements, ensuring adherence.
- Exceptional organization, prioritization, multi-tasking, and time management skills, working under and fast paced environment with high volume transactions.



EDUCATION

Master of Business Administration (MBA): Finance

Vishveswaraiah Technological University, Belguam, India

Nitte Mahalinga Adyanthaya Memorial Institute of Technology, Udupi, Karnataka, India

Bachelor of Business Management (BBM): Finance

Mysore University, Mysore, India

Basudev Somani College, Mysore, Karnataka, India



CERTIFICATIONS

- **CAIIB** (Certified Associate of Indian Institute of Bankers) and **JAIIB** (Junior Associate of Indian Institute of Bankers) from Indian Institute of Banking and Finance (IIBF), India
- Certificate course in Anti Money Laundering and Know Your Customer from Indian Institute of Banking and Finance, India
- Certificate course in Customer Service and Banking Code and Standards from Indian Institute of Banking and Finance, India



CORE COMPETENCIES

FX Trading

Financial Operations

Forex Dealing

Alert Management

FX Confirmation

FX Products

Customer Service

Problem Solving

Team Collaboration

Client issue Resolution

MS Excel & Swift Payment

Transaction Reporting

Daily Reconciliation

Data Entry and Management



IT SKILLS

- Operational knowledge of Finacle
- Working Knowledge of MS Office
- Trading Platforms like Refinitiv FXT, EIKON, Barclays, BNP, Axis, STCH



TRAINING COMPLETED

- Forex Trading and Bourse Programme, National Institute of Bank Management, Pune, India



PROFESSIONAL COMPETENCIES

- Analytical mindset.
- Adaptable to fast paced environment.
- Excellent organizational skill.
- Excellent written and oral communication skill.
- Ability to lead the team.
- Negotiation skills.



WORK EXPERIENCE

March 2022- till date: Al Razouki International Exchange Co. LLC, Dubai as Head of Treasury, Chief Dealer

- Directly responsible for the day-to-day dealing operations of treasury activities.
- Experience in managing functions and responsibilities of treasury dealing section.
- Banking relationships, rate management and implementation of new treasury policies.
- Guiding and training the assistant dealers.
- Responsible to ensure the allocated target to the department is achieved and thereby the overall profitability of the dealing desk is increased.
- Quoting of competitive rates to branches.
- Monitoring of open position and covering at the right time with a view to increase in profitability.
- Preparation and presentation of business performance reports with all the stake holders.
- Ensure accuracy and completeness in bookkeeping and financial accounting of dealing desk.
- Assess liquidity position and capital adequacy on a regular basis and always ensure adequate liquidity.
- Managing foreign currency exposure and foreign currency payments.
- Management and implement control strategies to mitigate the risk arising out of adverse movement in forex rates.
- Manage the development and launch of new products and provide business proposals and conduct periodical review of existing arrangement of the exchange.
- Preparation of regulatory report and submission of the same to the central bank from time to time.
- Guiding the branch managers in increasing the return per transaction thereby ensuring the profitably of the company is increased.

Aug 2021- March 2022: Mizuho Bank, Mumbai, India as Senior Officer, Transaction Settlement team, Integrated Treasury

- Over all in charge of transaction settlement team of integrated treasury department.
- Act as key point of contact within the operations team for timely resolution of open items or to address unique challenging situation.
- Deal checking, reporting of all deals to Clearing Corporation of India Ltd (CCIL) and other counter parties.
- Attending internal and external audit queries.
- Identifying and reporting of irregular transactions to Market Risk Management team.
- Processing of all kinds of interbank forex and money market deals.
- Responsible for Foreign Currency and Money Market Inter Bank Payments/Overnight Deposits.
- Defining and conducting reviews of controls to ensure accuracy of processing and adherence to regulations.
- Leading the back-office team to achieve the corporate objectives.
- Identifying, evaluating the gaps in the system, and enhancing process and procedures in coordination with the IT team.
- Liaison with front office for effective utilization of available funds.
- Confirmation of deals with SWIFT messages.

April 2019 till Dec 2020: Head of forex back-office operation, The South Indian Bank, Ltd, as Senior Manager

- Manage team for processing FX treasury transactions (IB, Merchant) in line with internal policies and regulations.
- Ensuring correct accounting of transactions, FX positions and P/L.
- Timely submission of regulatory return.
- Motivating team to achieve the organizational objectives.
- Reporting of trades to CCIL and other regulators.
- Ensure adherence to quality standards in transaction processing and identify opportunities for improvement in routine course of work.
- Attend to any audit/compliance query/findings/observation and provide solution to the same.
- Participate and engage in projects in the areas such as automation, process improvement, cycle time reduction, superior service delivery, transaction processing and cost reduction.
- Play an active role in new processes and system roll out.
- Assist clients in implementing effective hedging strategies to mitigate risks associated with currency fluctuations.
- Liaison Officer for exchange houses and banks.
- Maintenance of Nostro and Vostro accounts.

Jul 2006 – March 2019: The South Indian Bank Ltd, as Senior Manager

Career Path:

April 2016 till March 2019: **Branch Head**, Senior Manager, Karwar Branch, Karnataka, India

April 2013 till March 2016: **Branch Head**, Senior Manager, Malleswaram Branch, Bangalore, India

Aug 2012 till March 2013: **Credit Manager**, Regional Office, Bangalore, India

Aug 2006 till July 2012: **Manager, Forex Dealer, Head Office, Foreign Exchange Department, Kochi, India**



PERSONAL DETAILS

Date of Birth: 08th September 1983 || **Languages Known:** English, Hindi, Malayalam, Kannada & Konkani || **Nationality:** Indian || **Marital Status:** Married || **Permanent Address:** Nandagokula, No.454, 23rd Cross, 2nd Stage, J.P Nagar, Mysore- 570 008