



AHMED SHAHIN

BUSINESS DEVELOPMENT SPECIALIST(ARABIC CORRIDORS)

DATE OF BIRTH

15th February 1997

GENDER

MALE

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ADDRESS

ABU DHABI

WEBSITE

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OBJECTIVE

Seeking a Business Development specialist position in an environment where I can utilize my experience and my knowledge to add value to a great companies.

ADDITIONAL INFORMATION

I have a driving license issued from the UAE and my own car .

LANGUAGES

Arabic (Mother language)

English (fluent)

Hindi (little letters)

SKILLS

Web Skills



Microsoft Office



Sales & Marketing



Communication Skills

EDUCATION



MANSOURA UNIVERSITY

SEP 2014 → Jun 2018

Bachelor of commerce

Accounting Division - GPA - 76%

WORK EXPERIENCE



ALFARDAN EXCHANGE - ABUDHABI & AL AIN

NOV 2022 → NOW

Business Development specialist (ARABIC CORRIDORS)

- Planned marketing campaigns to develop long-term relationships with potential clients.
- Focused on opportunities to strengthen client relationships.
- Developed sales strategies with clients.
- Reviewed market research, interpreted data, and presented findings to marketing management.



LULU INTERNATIONAL EXCHANGE - GLOBAL OFFICE

Jul2022 → Nov 2022

Customer Relations Excutive(Arab Corridor Back-End Support)

- providing strong knowledge about our services for all arab countries and solve all issues (ARAB TXNS) for all of our branches.
- Evaluate the work of the branches and make detailed reports on Arab services and submit them to the competent department to increase the quality of service and avoid mistakes as much as possible.
- Communicate with banks and inquire about the status of remittances and finalize all related matters as soon as possible to ensure that the best service is provided to the customer.



LULU INTERNATIONAL EXCHANGE - AJMAN LULU.

NOV 2019 → JUL 2022



Logical Thinking

FC Teller (FRONTLINEASSOCIATE)

- work as a cashier and do all the services available to us, such as exchanging currencies, depositing salaries, pull out salaries and do transactions of all kinds, receiving remittances and bill payments.
- keen to provide excellent service to the customer, accompanied by the team who is with me.



ROSHDY PHARMACIES - EGYPT

2018 → 2019

Customer service & Telesales.

- Providing the best service by giving information with transparency and simplicity.
- Commitment and guidance to clients according to the quality policy within the Company.
- Submit a report on customer satisfaction and service quality periodically to senior management.

CERTIFICATIONS

- International Computer Driving licence (ICDL) 2017 - 2019
- Book Keeping
- Construction Accounting
- Excel Accounting
- Financial Accounting In English
- Peach Tree
- Oracle Financial Introduction
- Human Development.

HONORS & AWARDS

The Highest activities in our branch. May 2020