



NOLVIN SUNNY

ABOUT ME

My goal is to become associated with a company where I can utilize my skills and gain further experience while enhancing the company's productivity and reputation.

WORK EXPERIENCE

Tata AIG General Insurance Company Ltd

Relationship Manager 17/07/2023 - 02/02/2024

- Responsible to supervise the business delivery under bancassurance team. Managing multiple branches of bank and generating business from the bank staff.
- oversees the development and execution of policies that cater to customer relationships. Forward upselling and cross-selling opportunities to the sales team.
- Collaborate with internal divisions to make sure the business fulfills client requirements and perform consumer satisfaction surveys and suggest methods to raise it. Regular training of bank employees regarding Tata AIG products.

BOB Financial Solutions Ltd

Customer Relationship Executive 12/12/2022 - 16/05/2023

- Responsible for directly promoting and accruing the sale of various liability products offered by the bank.
- Acquiring new customers and expanding existing customer relationships through consultative selling.
- Keeping customers updated on the latest products to increase sales. Resolving customer complaints quickly and efficiently.

Redditch Pvt Ltd

Store Manager 02/11/2020 - 20/11/2022

- Plans and directs the day to day operations of the store. Ensure the adequacy of sales related material.
 - Coordinating stock control operations with warehouse staff, sales, and finance departments. Analyzing supply chain data to ensure the uninterrupted availability of stock.
 - Completes store operational requirements by scheduling and assigning employees. Develop strategies to improve customer service, drive store sales and to increase profitability.
 - Oversees the daily operation of a retail business, including directing employees and ensuring a positive customer experience.
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CONTACT

- ☎ +971 568736943
- ✉ nolvinsunny97@gmail.com
- 📍 Al Karama, Dubai, UAE

EDUCATION

M.Sc. Physics

Sree Sankara College Kalady
08/2018 - 05/2020
CGPA : 2.61 / 4.0

B.Sc. Physics

UC College Aluva
08/2015 - 03/2018
CGPA : 7.08 / 10

SKILLS

- Team Building
- Problem Solving
- Adaptability
- Time Management
- Leadership
- Effective Communication
- Critical Thinking

LANGUAGES

- English (Fluent)
- Hindi (Intermediate)
- Malayalam (Fluent)