



# MOHAMED IBRAHIM

## Head Cashier

*"Organized, helpful, and energetic cashier with 5 years' professional experience and strong skills in customer service. Cooperative, intuitive, and solutions-oriented grocery clerk with excellent communication skills and desire to provide accurate item recommendations as a prominent member of a front-facing team. Dedicated worker with ability to multitask to complete daily tasks while cashing out customers."*

## WORK EXPERIENCE

### Head Cashier

Yes Yes Hyper Market

12/2019- 03/2024,

#### Responsibilities

- Meet with potential clients to determine their needs
- Prepare and deliver appropriate presentations on products and services
- Ensure the availability of stock for sales and demonstrations Negotiate/close deals and handle complaints or objections
- Gather feedback from customers or prospects and share with internal teams
- Balancing the cash register and generating reports for credit and debit sales.
- Issue receipts, refunds, change or tickets
- Cross-sell products and introduce new ones
- Resolve customer complaints, guide them and provide relevant information
- Manage transactions with customers using cash registers

## UNIQUE SALE SKILLS

Creating a sales plan and proactively experimenting to improve execution

Mentoring individual sales reps and administering incentive programs

thorough understanding of marketing and negotiating techniques

Ability to adapt and grow in a competitive environment

Self-motivated with a results-driven approach

Fast learner and passion for sales

Knowledge of MS Office software

## EDUCATION

### Bachelor of Arts in Arabic

Bharathidasan University

06/2015 - 04/2018,

### Advanced Diploma in Computer Application

Bharathidasan University

2019,

✉ mkibrahim210997@gmail.com

📞 +971 56 112 5633

📍 Hor Al Anz, Dubai

📅 21- Sep -1997

## SKILLS

Meeting Sales Goals

Client Relationships

Product Knowledge

Sales Planning

Cash handling

Work Ethic

## LANGUAGES

### ENGLISH

*Professional Working Proficiency*

### TAMIL

*Full Professional Proficiency*

### Arabic

*Limited Working Proficiency*

## PASSPORT & VISA

Passport No: T9352382

Visa Status: Visit Visa