

JIBIN KANNIMEL GEORGE



jibinkgeo@gmail.com



+971503238057



Dubai UAE

EDUCATION

Bachelor Of Business Management : Marketing
T.John College, Bangalore , June 2016

Plus Two: Higher Secondary
V.V.H.S.S, Charumoodu,kerala, March 2012

10th: High School
C.B.M High School , Nooranad,kerala, March 2010

SKILLS

- **Direct marketing**
- **Professionalism & Strong work Ethic**
- **Business Development**
- **Strong Communication Skills**
- **Retail merchandising expertise**
- **Point-of-sale orders**
- **Acquiring clients**

PROFESSIONAL SUMMARY

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Driven professional with background in sales, customer service and operations management across diverse industries. Highly skilled at fostering relationships with customers to increase loyalty and retention while improving satisfaction levels. Seeking to leverage strong target achievement to progress within growing company. Effectively promotes products and increases revenue by connecting with customers and recommending target offerings. Organised, adaptable and knowledgeable about preparing displays, merchandising shelves and assisting customers. Drives loyalty with friendly and skilled support.

WORK HISTORY

September 2021 - Current

Emirates National Oil Company LLC (ENOC) - Sales Representative in FMCG, Dubai, UAE

- Have high sense of urgency and able to make effective decision in a timely manner
- Increasing the company's growth and revenue through sales maximization
- Providing clients with a first class customer service when selling and promoting store products to them
- Using my product knowledge to help customers decide what's right for them
- Meeting individual and team sales targets by maximizing sales at every opportunity
- Extensive sales & customer service Supervisory experience in the service sector

July 2020 - September 2021

Inscorp Insurance Services - Business Development Executive, Kerala,Adoor

- Approaching business establishments of area Wise & convincing the customer for listing in all kinds of General insurance
- Giving presentation to the clients about the company and other services
- Providing support to customers & educating them about the products, services company offers
- Conducting field visit & corporate customers for business development

August 2017 - February 2020

Oasis Institute Of Technology - Marketing Executive , Kerala , Alleppey

- Advising and consulting with learners and prospective students
- Planning & forecasting to ensure that targets are achieved
- Building successful trusted customer relationships to help drive the importance of ongoing education

ADDITIONAL INFORMATION

Father Name : George K.M
Date of birth : 23/10/1994
Sex : Male
Nationality : Indian
Marital Status : Single
Permanent Address : Kannimel
Kaleekkal, Nooranad p.o
Mavelikkara, Alleppey Dist
Kerala, India-690504
UAE Driving License
No:-**4524729**
License Type:- Manual
Date of Expiry:-21-07-2025

December 2016 - July 2017

Aegis LTD, Essar - Executive Operations, Bangalore

- Developed systems and procedures to improve operational quality and team efficiency.
- Responsible for assigned sales targets (monthly, quarterly)
- Responding incoming mails and phone queries
- Gathering market and Customer information
- Closing deals which are generated by marketing department

LANGUAGE

- English
- Hindi
- Malayalam