



Contact

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Address

near Etisalath Metro Station,
Qusais, Dubai

Education

2023

B.voc (Retail Management)

St.AloysiusCollege Mangalore, Karnataka

2019

**Commerce with Political
Science (Higher Secondary)**

Govt if Kerala Board of Higher Secondary
Examination

Expertise

- Leadership
- Teamwork
- Organization and Management Skill
- Efficient in dealing customers
- Communication Skill
- Goal Setting

• Language

English

Hindi

Tamil

Malayalam

Mohammed Soofi Sunais KA

Retail Management

"Enthusiastic recent graduate with a solid foundation in retail management principles, including sales strategies, customer service, and team coordination. Eager to apply my knowledge and skills to create positive customer experiences and contribute to a successful retail team."

Experience

2022-2024

ERIC Fashion Store (Uppala, Kerala, India)

WAREHOUSE MANAGING & SHOPKEEPER

- Managing the sales process for new prospects, from initial contact through to closure.
- Dealing with customer enquiries face to face, over the phone or via email.
- Contacting prospective customers and discussing their requirements.
- Achieving all revenue targets & objectives in line with the Area Business Plan.
- Working closely with the marketing team to produce any sales collateral required for the target market.
- Reporting business trends and area performance to the National Sales Manager.
- Developing & maintaining successful business relationships with all prospects.
- Planning and organising the day to ensure all opportunities are maximised.
- Developing a full understanding of the business market-place.
- Successfully managed warehouse operations including inventory management, order fulfillment and logistics coordination.
- Maintained accurate records of stock levels and conducted regular inventory audits to ensure stock accuracy and minimise discrepancies.

2021

BIG BAZAR (Mangalore, Karnataka, India)

CUSTOMER SERVICE, SALES & MARKETING

The systematic arrangement of products, suggesting alternative to customers to help push new vendors, customer suggesting and implementing smarter idea to aisle assistants to proactively increase sales

MOHAMMED SOOFI SUNAIS KA