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PROFILE

Dynamic sales manager with more than X years of experience in sales and team management. Strong business development, negotiation and key account management skills. Proven ability to achieve sales targets and significantly increase revenue. Results oriented, motivated and focused on customer satisfaction

EDUCATION

Matriculation

Year 2011
From BISE DG Khan, Pakistan

Intermediate

Year 2014
From PBTE Lahore, Pakistan

TECHNICAL EDUCATION

Microsoft M-POS/ AX 365

Updated Expert.

Compliance Work.

MS Office (Word, Excel,

PowerPoint)

45+ words Per Minute Typing

Speed Data

Analysis.

ACHIEVEMENTS:

Award for Best Branch Accountant in Region. Highest Sales Growth 135% against Last Year in a business year.

Trained almost 25 employees for next position.

5 times 100% Audit Results. Annual Sales Target Achievement 2022-2023.

MUHAMMAD HASSAN

PROFESSIONAL EXPERIENCE

Branch Manger, STYLO, Multan, Pakistan

January, August 2021 - Présent

- Sells products by establishing developing relationships with prospects.
- Listening to customer requirements and presenting appropriately to make a sale.
- Reviewing own sales performance, aiming to meet or exceed targets.
- Maintaining and developing relationships with existing customers via Calls & Whats App.
- Presenting the product or service in a structured professional way face to face.
- Data analysis between stock and sales

Branch Accountant, STYLO, Multan, Pakistan

January, 2019 - July 2021

- Responsible for Cash Handling, Inventory control, and Customer Services at cash Counter.
- Check sales invoices and determine cash and stock variances.
- Receive and deposit cash.
- Excel Data Collection.
- Supervision of Cash Records
- Customer Handling.

Sales Executive, STYLO, Multan, Pakistan

March, 2017 – December, 2018

- Product display as per VM guidelines
- Engage with customer
- Greet the customers with smile
- Product knowledge
- Memorize available stock in store

Cashier, Bata, Multan, Pakistan

Jun, 2015 – Feb, 2017

- Check sales invoices and determine cash and stock variances.
- Receive and deposit cash.
- Excel Data Collection.
- Supervision of Cash Records
- Customer Handling.