

## CONTACT

Sharjah

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#### SKILLS

- Product knowledge
- Negotiation mastery
- Customer relations
- Cash handling
- Customer Service

### LANGUAGES

Arabic: : First language

English::

Proficient

Japanese:: B<sub>1</sub>

Intermediate

## HOBBY AND INTERESTS

- Swimming
- Gaming
- · Very well on excel and word
- Have some experience with Adobe Programs

# Hamad Alblooshi

Quick learner with academic abilities and technical knowledge to succeed in different roles. Ready to expand horizons with additional knowledge and abilities gained from training and experience. Always ready to help others and use abilities to support team goals.

# EXPERIENCE

¥ Salesman Executive S Sharaf DG - Dubai

Communicated with customers to determine needs, provide recommendations and upsell services.

Used smart conservational, sales and upselling techniques to identify sales opportunities with customers and use to best advantage.

Created customer-friendly sales environment.

Actively listened to customer concerns and queries.

Handled customer objections with professionalism, consolidating consumer trust.

### **EDUCATION**

09/2020 - 07/2021

GCSEs Advanced Model Secondary School - Sharjah

09/2024 - Current

**Bachelor of Science IT & Multimedia** University Of Sharjah - Sharjah

### ACCOMPLISHMENTS

- · Got nominated and chosen in Model United Nations in London to talk about recent global issues
- · Received a trophy in Kuwait for being one of the top students in UAE from the yearly award which is the Academic Excellence Award
- Got an emsat score of 1825/2000 in English
- Participated in 3 W.R.O competition (World Robot Olympiad)

11/2023 - I currently