



Ali Awais

Nationality: Pakistani | **Gender:** Male | **Phone number:** (+971) 564698370 (Mobile) |
Email address: aliawais.duhdra@gmail.com |
Address: Sharjah Mowallah, United Arab Emirates (Work)

● ABOUT ME

Results-driven Customer Sales Representative with proven skills in relationship management, product expertise, and effective communication. Seeking to leverage sales and negotiation abilities to exceed targets, enhance customer satisfaction, and contribute to team success.

● WORK EXPERIENCE

2022 – CURRENT
CUSTOMER SALES REPRESENTATIVE AWAL EXPERTS MAINTENANCE, UNITED ARAB EMIRATES

- Presenting and selling products by highlighting features that meet customer needs.
- Generating leads, qualifying prospects, and meeting sales targets through cold calling and negotiations.
- Building customer relationships by addressing inquiries and resolving issues.
- Collaborating with teams to enhance sales efforts and maintain customer records.
- Analyzing market trends, tracking needs, monitoring competition, and identifying new opportunities.
- Expediting customer issue resolution to ensure maximum satisfaction and retention.

● EDUCATION AND TRAINING

2018
BACHELOR University of the Punjab, Lahore, Pkaiстан

Field of study Computer & Mathematics

● SKILLS

Professional Skills

- Sales and Negotiation Skills
- Customer Relationship Management
- Time Management and Adaptability
- Communication and Interpersonal Skills
- Problem-Solving

● DIGITAL SKILLS

MS Word | MS Excel

● LICENSE

Driving License || Car || Bike || United Arab Emirates

● VISA-TYPE

Employment

● LANGUAGE SKILLS

Mother tongue(s): **URDU**
Other language(s): **ENGLISH**