



TEENAMOL SEBASTIAN

CAREER OBJECTIVE

Aim to work in financial planning and analysis developing marketing-driven financial strategies. Ambitious, detail oriented, eager to contribute towards the building of strong team. Adapt quickly to challenges and changing environment.

WORK EXPERIENCE

ASSOCIATE SALES MANAGER

Aditya Birla Sun Life Insurance Company, Ernakulam, Kerala
June 2023 – June 2024

- Worked at Aditya Birla Sun life Insurance through Indian Bank Channel as an insurance advisor.
- Maintain relationship with both B2B and B2C.
- Provide financial advises using insurance products.
- Communicate with the clients, generate leads and get them into a positive closure.
- Completes requirements and submits to underwriters.
- Provide excellent customer service.

INTERNSHIP

Quality Food Products Industry, Alappuzha, Kerala
15 July 2022 - 30 August 2022

The Internship program was about overall organizational study about the company. Quality Food Product Industries, which is a leading formulator and processor of flavours & food products. During the Internship period I had assisted Departmental individuals throughout their work.

EDUCATION

MBA - Finance & Marketing

Mangalam College of Engineering, Ettumanoor

APJ Abdul Kalam Technological University | 2021 – 2023
CGPA - 7.44

BBA

Assumption Autonomous College, Changanassery Mahatma
Gandhi University | 2018 – 2021
CGPA - 7.02

CONTACT

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United Arab Emirates

ACTIVITIES AND INTERESTS

Reading
Watching animation movies
Photo & Video editing
Cooking
Travelling
Listening to music

LANGUAGE

English
Malayalam
Hindi
Tamil

COURSE

MS-Excel
NPETL (Managing Services)

KEY SKILLS

- Insurance Sales
- Strong persuasion skills
- Adaptability
- Good Communication skills
- Willingness to learn
- Proficient in MS office
- Good Time management
- Leadership skills
- Critical thinking and problem- solving skills
- Decision-making skills

VOLUNTEER WORK

During my BBA education, I volunteered at a social service event at the Paral Gram panchayath and taught the children about crafts

PERSONAL DETAILS

DOB : 18 February 2001
Age : 23 years
Sex : Female
Religion : Christian

PROJECT

- **Working Capital Management Analysis (MBA)**
Grand Food products Asians, Kottayam
April 2023 - May 2023
- **Job Satisfaction of Employees (BBA)**
Dakshin Rubber works, Kottayam - 2021

ACHIEVEMENTS AND CERTIFICATIONS

- Participation in the financial literacy program KONA KONA SHIKSHA organized by NISM February 2023
- Participation in Skills Development & Employability Enhancement Program March 2023
- The head coordinator of the discipline committee of MANGALOSTAV October 2022
- RYLA conducted by Rotary Club of Kottayam May 2022
- Workshop on GST In Business Management & Data Science conducted by STEPZ
- Two years program in the National Service Scheme

REFERENCE

Dr. Siby James
Professor at Mangalam College of Engineering Contact
Number: +919446816588

Ms. Rinta George
Asst. Professor at Mangalam College of Engineering Contact
Number: +919495585577

DECLARATION

I hereby declare that the above-given information is accurate and honest to the best of my knowledge. If I am given the opportunity to take part in your esteemed organization, I assure you that it will be worthwhile to fulfill the requirement to your satisfaction.

Place: Dubai
Teenamol Sebastian