

Marwan Seoud Hamouda

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Location: United Arab Emirates



Education: -

- **Master of business administration (MBA) | Beni-Suef University | Good**
- **Faculty of commerce | English-section | Major-Accounting | Beni-Suef University | Good**

Internships & Work Experience: -

- **Internal auditor specialist at Coca-Cola HBC Egypt | from Dec 2023 – Dec 2024 |**
 - The key responsibilities include driving Process Transformation roadmap, defining and implementing strategic initiatives to ensure continued success in the deployment of the Business Excellence practices.
 - Manage the end-to-end processes including coordinating Sales offices Managers such as Sales team leaders, Logistics managers.
 - Responsible for reporting sales offices records and its root causes, making action plans and following up the gap within all processes.
 - Assist / Facilitate critical improvement projects in Operations with Project Leaders
 - Maintain weekly visits around Egypt to enhance, control and ensure that organization policies have been applied correctly.
 - Perform process mapping charts around all processes to reduce costs and governance
 - Defining projects plans and its objectives with stakeholders.
- **Account Receivables specialist at Coca-Cola HBC Egypt | from April 2021 – Nov 2023 |**
 - Generating invoices and account statements.
 - Maintaining accounts receivable files and records.
 - Performing monthly storing inventory then compare it with system.
 - Generating credit and debit transactions for customers.
 - Controlling all customers overdue.

Courses and certificates: -

- Project management By Google | Ministry of Communications and Information Technology | **from April 2024 – Oct 2024 |**
- Advanced Excel | Beni-Suef University | **from Sep 2017 – Oct 2017 |**

Responsibilities and Duties: -

- Planning visits to be audited.
- Representing business results.
- Communicating with all stakeholders with action plans.
- Investigating with sales representatives who Violates the company's rules and policies under compliance regulations.
- Performing action plans and its root causes.

- Auditing all departments procedures and KPI's including (Logistics-Sales-Warehouse-Finance) and implementing corrective actions

Skills: -

- Research and development
- Planning
- Presentation skills
- Communication skills
- Leadership
- Languages
 - ✓ **English** Full professional proficiency
 - ✓ **Arabic** Native or bilingual proficiency