



# Deva Nand khatri

Sales executive

Results-driven and highly motivated Sales Executive with a proven track record of driving revenue growth and establishing strong client relationships. Skilled in identifying new business opportunities, managing sales pipelines, and negotiating contracts. Adept at using CRM software and sales tools to track leads, monitor progress, and close deals. Excellent communication and presentation skills, with a keen ability to understand client needs and provide tailored solutions. Strong organizational abilities, with a focus on achieving sales targets and contributing to company success. Quick to adapt to new market trends and technologies, always striving for continuous improvement.

## CONTACT

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Address

Satwa , Dubai

## SKILLS

- Customer Support Management
- CRM Tools (e.g., Salesforce)
- Sales & Enrollment
- Data Management & Reporting
- Communication Skills
- Client Relationship Management
- Problem Solving & Troubleshooting
- Time Management

## LANGUAGES

- English: Proficient
- Hindi: Native

## Personal details

Date of birth -26/08/2002

Father name -Ghanshyam khatri

Mother name -Komal khatri

## WORK EXPERIENCE

### Sales executive

*Innovana thinklabs ltd* 3rd July 2024-5th february 2025

- *At Innovana, I consistently exceeded sales targets, driving a 20% increase in overall revenue. I improved lead conversion rates by 15% and developed strategies that boosted product adoption by 25%. My focus on building long-term client relationships led to a 30% increase in customer retention.*

Sales executive -

*Bill gossling outsourcing* 3rd april 2024-1st july 2024

- *At Bill Gossling Outsourcing, I worked on a contractual basis for three months, managing communication with students and parents regarding their educational needs. I successfully sold online courses for exams like JEE and NEET, helping students navigate their preparation and providing tailored solutions. My efforts contributed to a high level of customer satisfaction and increased course enrollments.*

### Customer support executive

*Teleperformance* 15th june 2022-24th june 2023

- *As a Customer Support Executive at Teleperformance, I provided prompt and effective solutions to customer inquiries, resolved technical issues, and handled complaints across multiple channels. I maintained high customer satisfaction by addressing concerns with professionalism and empathy, while ensuring accurate records of all interactions. I also collaborated with teams to improve service quality and streamline processes, contributing to the overall efficiency of the support team.*

## EDUCATION

Bachelor of Commerce (B.Com)

Himalyan Garhwal university, Utrakhand

2024

Higher Secondary (12th)

Rajasthan Board of Secondary Education

2021