



Al Ain, UAE



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Date of Birth: 18 Jul 2000  
Marital Status: Single  
Gender: Male  
Nationality: Bangladesh  
Passport Number: A00478146

#### LANGUAGE SKILLS

- ◆ English
- ◆ Arabic
- ◆ Hindi
- ◆ Urdu
- ◆ Bangla

#### Additional Qualifications

- MS word
- Tally
- Quick Book

#### SKILLS

- Energetic & Physically fit
- Good Communication skills
- Analytical skills
- Quick Lerner
- Flexible and Punctual
- Time management
- Strong Interpersonal Skills

# MD SHAHEDUL ISLAM

## Sales Executive

### CAREER MISSION

I am seeking a challenging Sales Executive position where I can utilize my 2+ years of UAE sales experience, proven ability to meet and exceed targets, and strong customer relationship skills. My mission is to drive business growth, contribute to organizational success, and deliver exceptional value through innovative sales strategies and a commitment to excellence

### EXPERIENCE

#### ✓ Al Karama Center – Br , Al Ain, UAE

Position: Sales Officer / Cashier / Assistant  
Accountant / Purchaser

Period: 2 Years 4 Months

#### ✓ Al Karama International, Oman

Position: Accountant

Period: 6 Months

#### Duties:

- Selling products and services using solid arguments to prospective customers.
- Performing cost-benefit analyses of existing and potential customers.
- Maintaining positive business relationships to ensure future sales.
- Generating leads.
- Meeting or exceeding sales goals.
- Negotiating contracts with prospective clients.
- Preparing reports.
- Giving sales presentations.
- Coordinating sales efforts with marketing programs.
- Understanding and promoting company programs.

### EDUCATION

- BBS ( National University of Bangladesh )
- HSC ( Gov Of Bangladesh Board of Higher Secondary Examination )

### DECLARATION

I hereby certify that all the information furnished in this resume is correct and true to the best of my knowledge and belief.

**MD SHAHEDUL ISLAM**