

PRATYUSH USRETE

MECHANICAL ENGINEER

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ABOUT ME

I am a qualified mechanical engineer with 3 years of experience in sales and customer support. Strong creative and analytical skills. Team player with an eye for detail.

WORK EXPERIENCE

RELATIONSHIP MANAGER | COMMERCIAL BANK OF DUBAI (innovations) | Dubai | 2023 - Present

- Understand Customer needs and develop plans to address them.
- Resolve customer complaints quickly and effectively.
- Execution of end to end set process such as documentation etc.

ASSISTANT RELATIONSHIP MANAGER | Emirates Nbd (Aaa Fair Deals) | Dubai | 2022 - 2023

- Identify prospective customers, lead generation and conversion.
- Contact new and existing customers to discuss needs.
- Emphasize the features of products to highlight how they solve customer problems.

Customer service associate | Byjus Company | Jabalpur | 2020 - 2022

- Attracting new clients by innovating and overseeing the sales process.
- Preparing and delivering pitches and presentations to potential new clients.
- Creating positive long lasting relationships with potential clients

EDUCATION

SECONDARY SCHOOL, Chaudharies Mother Care | 2015

BACHELOR OF SCIENCE, Shri ram Institute of Technology | 2019

SKILLS

- Software - Autocad
- Basics of Autocad
- Engineering Drawing
- Communicative
- Problem-Solving
- Tolerant
- Ambitious
- Strong Communication

LANGUAGES

- English
- Hindi