



PAIGAMBAR MUJAVAR



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KARNATAKA, INDIA 581412

EDUCATION

B.COM (Bachelor of Commerce), Banking And Financial Support Services. Business
Karnataka University
Dharwad, INDIA

LANGUAGES

English:

Hindi:

Urdu:

KANNADA:

PROFESSIONAL SUMMARY

To seek and maintain full-time position that offers professional challenges utilizing interpersonal skills, excellent time management and problem-solving skills. Talented Business Development Executive brings high-level business, marketing and sales acumen. Drives competitive growth through proactive relationship building and pursuit of business opportunities. Savvy to industry trends, practices and customer demands.

Accomplished Business Development Executive offering expertise in generating significant company growth through lead generation, customer service and sales and marketing techniques.

SKILLS

- E-Commerce understanding
- Product development knowledge
- Business intelligence tools
- Microsoft office suite proficiency
- Target achievement
- Sales acumen
- Account management
- Financial analysis
- Financial operations
- Marketing strategy
- Business development and planning
- Critical and creative thinking

WORK HISTORY

2023 - Current

EXCELLENSE CAREER SHAPERS - Business Development Executive

- Built strong relationships with clients, leading to increased customer satisfaction and repeat business.
- Provided exceptional customer service by promptly addressing client concerns and resolving issues as they arose.
- Identified business development challenges and customer concerns for proactive resolution.
- Developed customized solutions for clients, addressing their unique needs and helping them achieve their goals.

CUSTOM

ensure the company's offerings align with the customer and market demands. Develop and implement business strategies to achieve company goals