

CONTACT

Waleed Iqbal

satwa dubai

0545302890

wdxb624@gmail.com



OBJECTIVE

Versatile customer service representative with proven experience delivering service standards to high-level customer accounts. Strong communicator who builds client trust with persuasive language and unwavering customer support attitude

EDUCATION

2012

- punjab university lahore (pakistan)**
BAchelors of commerce (B.Com)
male

EXPERIENCE

18-12-2023 - 10-11-2024

- event crew member**
Blancos Event (Dubai)
stages, seating arrangements and crowd control barriers. During the event, may help supervise event activities also observe attendees and ensure their safety and enjoyment during the event and loading and unloading the material

1-4-2018 - 5-11-2023

- Distribution sales manager**
Gourmet foods and beverages Lahore (pakistan)
Prepare and negotiate sales contracts and order forms. Visit and consult with clients before and after sales or contract signings to resolve problems and to provide ongoing support. Monitor market conditions, competitors' products, prices, sales, regulatory and legal conditions of assigned territory

5-2-2015 - 25-8-2018

- Area sales officer**
Pepsi cola (Riaz bottlers lahore) Pakistan
promote products and services to clients in assigned area and negotiate contracts with the aim of maximising daily sales volume. visting market as daily basis and greet the clients. achieving daily, monthly sales targets and reporting to the head office.

10-3-2014 - 31-1-2015

- Order taker and marchendisor**
Bakers Land company lahore (pakistan)
taking orders from customers, either face-to-face, from as assigned area and help clients with deliverie of the booked products next day with the salesman colaboration. collect maximum orders to achieve daily sales targets'

4-8-2012 - 1-3-2014

- Cashier and customer attendance**
Buttlers chocolate Cafe lahore (pakistan)
cash out customers table and take away bills.
handle customers with take away orders on calls'
Greet din in guests and show them their tables.
take order from table in case of heavy rush and support the team with smooth operations.

SKILLS

- Customer service and client handling skills
- Support team operation and handle the work load professionally
- punctual and team player
- Good knowledge of micro-soft office and all kinds of electronic devices of the modern age